

**CBE** 800-868-9005  
www.cbesc.com  
Carolina Business Equipment  
*We're what your office needs.*

Provide for your IT needs  
&  
Protect your business.

# Proactive IT SERVICES



## Do these issues plague your business?

### Wasted Time?

Does your staff productivity levels drop during IT outages, interruptions, or inefficiencies?

### Security Fears?

Worried that vulnerable servers, laptops or PCs may be putting your organization or data at risk?

### Lost Data?

What impact would hardware failure or a stolen laptop have if critical business data was lost?

### Untimely Network Failures?

Not knowing what will fail and when, and then having to wait for a technician to arrive?

### Regulatory pressures?

Can you demonstrate compliance or provide IT security audit data?

### CBE has the answers you need:

We can monitor your systems to ensure they are working, apply the latest patches and virus protection, act proactively if there is an issue, and be your Virtual CIO for ongoing support.

## CBE Program Advantages:

### Secure Network:

We can ensure patches and antivirus updates for your PCs have been installed, prevent spam from reaching your network reducing the likelihood of your network being compromised.

### Protected Business Information:

Data backup services provide peace-of-mind knowing your critical business and customer data can be quickly restored.

### Spend More Time Working:

We can be your network watchdog, enabling you to focus on your core business activities instead of managing a network or its problems.

### Be Compliance Ready:

Ensure that your Regulatory Compliance Reports are in place to avoid the huge audit fees and possible fines.

## Flexible IT Solutions for the Right Price

Your technology needs to be as flexible as your business, so we developed our Proactive IT support program. The à la carte program allows you to customize your support and service needs directly related to your critical business services, all at a cost effective price.

This offering allows you to select individual services that meet specific needs within your business. You may not need a fully outsourced IT department, but everyone needs to avoid viruses, backup failures, and wasted time on emails you should have never received.

Simply work with your CBE representative to determine what services make sense for you, and we'll ensure that you have a solution tailored to your needs. You know your business better than anyone, so we put the decision and purchasing power in your hands!

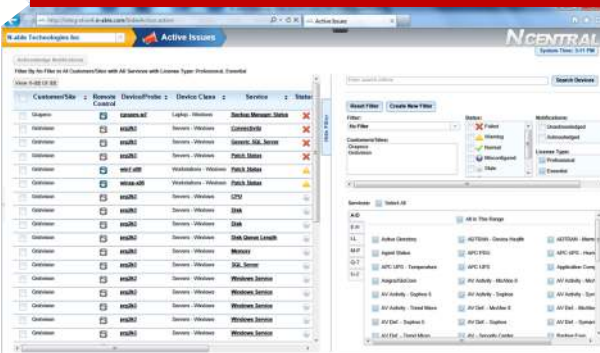


***"Carolina Business Equipment's flexible support options let me tailor a solution that met my business' needs, and helped me get more out of my technology."  
W. Burbage – Allstate Insurance***

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*We're what your office needs.*

The service you need.



*...users of Managed IT Services  
have reduced their annual IT  
expenditures by 25% or more...*

**CBE is monitoring over  
1500 nodes daily in our  
First Response Center &  
that numbers is growing.**

**Leverage our expertise  
and resources to allow  
you to focus on your  
business, not your IT!**

**Carolina Business Equipment**  
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# IT ESSENTIALS



**Did you know that for most businesses, IT is the  
second-largest budget item after employees?**

**CBE IT provides your first line of defense, protecting  
your IT investment and your business.**

## **Why SMB's are adopting Managed Services:**

Approximately 7 in 10 end-user organizations today contract with a Managed Service Provider (MSP) for some or all of their technology needs, according to a recent survey report published by CompTIA.

The CompTIA study found 46% of the current users of MSPs have reduced their annual IT expenditures by 25% or more as a result of their shift to managed services, with many experiencing 50% or more IT savings.

These savings and other business benefits have driven 62% of the current users of MSPs to plan to increase the proportion of their IT operations managed by an MSP over the next two years.

## **CBE IT Features:**

- **IT Health Report:**  
Receive a quarterly report on the health of your technology, including Network Health, Warranty, and Lifecycle Management reports
- **IT Health Dashboard:**  
Get a real time view into the status of your business's IT with our enterprise class monitoring & management solution
- **IT Responsive Support:**  
Our helpdesk & team of engineers are available to assist with all you support needs.  
Remote support is a click away!

## **CBE IT Benefits:**

- **Avoid IT emergencies:**  
Our First Response Center, Network Operations Center will help resolve issues before they impact your business
- **Improve Productivity:**  
Give your employees an improved user experience and service your customers better
- **Save Money:**  
Lower internal costs & use our assistance and reports to help plan for the most cost effective & efficient IT solutions

**PROTECTING YOUR DATA  
AND EMPLOYEE PRODUCTIVITY IS VITAL!**

**CONTACT CBE TODAY TO LEARN MORE**